



MAKING THE SWITCH

WHY ONE OF THE LARGEST SUPPLY CHAIN SOLUTION PROVIDERS MADE THE SWITCH FROM IN-PERSON TO ONLINE SAFETY TRAINING, AND WHERE THEY ARE TODAY.

PRESENTED BY



SafetySkills[®]
Work Smarter

QUICK FACTS:

**LARGEST SUPPLY
CHAIN SOLUTIONS
PROVIDER IN NORTH
AMERICA**

STARTED IN 1963

450 EMPLOYEES

9 LOCATIONS

**RECOGNIZED AS ONE
OF CRAIN'S CHICAGO
BUSINESS' LARGEST
PRIVATELY HELD
COMPANIES IN 2018**



For over 55 years, Associated has provided material handling equipment and integrated supply chain solutions, including design and engineering support, for distribution and fulfillment centers.

With hundreds of employees and several locations throughout the Midwest, Associated was looking for an upgraded training program that could meet the needs of their remote working technicians.

Before partnering with SafetySkills, Associated's safety training program consisted of instructor-led courses held at their regional offices once a quarter.

"With a large workforce, having employees travel to a central location for training is not always practical or feasible," said John Davlantes, Vice President Human Resources, Associated Integrated Supply Chain Solutions.

Associated needed a reliable safety training system that could be accessed in the field on a variety of devices.

SAFETYSKILLS PROVIDES INDUSTRY-RELEVANT COURSES FOR ASSOCIATED'S TECHNICIANS, INCLUDING:

- Driver Safety
- Hazard Communication
- Ladder Safety
- Back Injury Protection
- Hand and Pinch Point Safety
- Slips, Trips and Falls
- Hand and Power Tool Safety
- Stop Work Authority
- Lockout/Tagout
- Pedestrian Safety Around Forklifts
- Fall Protection
- Personal Protective Equipment

During their search for an updated safety training program, Associated researched and tested several different platforms from development providers in the training industry. They needed an in-depth, turnkey online learning management system (LMS) that was user- and mobile-friendly, and provided comprehensive safety training courses tailored to their needs, along with other HR and compliance topics.

“Many of the programs we reviewed only provided the LMS platform, but no content,” Davlantes said.

Associated found that with many providers, content was an add-on at additional cost. Unlike competitors, SafetySkills offers access to over 500 courses with the purchase of an LMS.

Ensuring that the program ran properly on all of Associated's devices was another critical concern. Associated thoroughly tested several programs with their most remote technicians on their oldest tablets and found the SafetySkills platform to be the most successful. SafetySkills employs an in-house team of instructional system designers and software engineers to deliver advanced online training to Associated's employees through their laptops, tablets or smartphones, in every office or field location.

Ultimately, after several weeks of research and testing, Associated made the decision to partner with SafetySkills.

“[The LMS] is simple to use, yet robust,” Davlantes said. “Great reporting capabilities, easy-to-schedule courses, nice built-in email reminders, plus the ability to upload our own internally developed SCORM-compliant training. Other platforms did not provide that functionality.”

Along with industry-specific courses, SafetySkills provides a varied selection of general HR training like Sexual Harassment and Discrimination for Employees, which is required for all employees to complete.

Since partnering with SafetySkills,
Associated has seen a decreased
turnover rate of technicians by

4%



Today, Associated assigns every newly-hired technician around 30 courses for completion within their first 30 days of employment.

Existing employees are scheduled to complete four refresher-courses a month, or about 15 minutes of training per week.

Along with improved retention, there has been a downward trend of lost employee work days compared to 2016.

“We are absolutely more efficient and effective with our safety training, and training in general,” Davlantes said.

The SafetySkills LMS has allowed

Associated to provide training to a remote workforce – on their device and on their own schedule. Having the ability to start and stop in the middle of courses, or work through a course at the learner’s own pace has proved successful for Associated. The ability to download PDF documents and converted PowerPoint files has also made Associated’s training process more efficient.

“I would recommend anyone in the market for an LMS should consider SafetySkills,” Davlantes said. “The pricing is very competitive, especially with the content that is provided with the platform. Even the ‘big guys’ don’t offer that.”

ASSOCIATED'S FAVORITE LMS FEATURES:

- Easy-to-navigate user interface
- Reporting
- Adding / scheduling multiple users
- Ability to upload internal content
- Stable platform
- Ability to run on various devices
- Great customer service

By understanding Associated's needs for an updated and more efficient program, SafetySkills was able to provide online safety training to every employee in every location.

By partnering with SafetySkills, Associated can ensure they are compliant across all boards, their employees can competently perform defined, concrete skills related to essential EHS performance objectives, and rely on accurate tracking and reporting methods - empowering EHS managers and cushioning bottom lines throughout the organization.

Are you ready to make the switch to online safety training?

With over 500+ competency-based courses available, SafetySkills has the specific content you need to keep your employees safe and compliant, while saving you time with easy-to-use assign, train and track technology.

FIND OUT MORE!

